



## Cloud Telephony Plans Comparison

Feature	<u>Unlimited Channels Plans</u>	<u>Unlimited Incoming Calls Plans</u>	<u>Unlimited In &amp; Out Calls Plans</u>	<u>Toll Free (1800) with IVR</u>
Make Calls using API's	Yes	No	No	Yes (Using VN)
Unlimited Incoming Calls	No	Yes	Yes	No
Unlimited In & Out Calls	No	No	Yes	No
Webhooks	Yes	Yes	Yes	Yes
Unlimited Agents	Yes (on additional cost)	No	No	No
Unlimited Channels	Yes	No	No	Max 5
OBD (Voice Broadcast)	Yes	No	No	Yes (Using VN)
Make Calls from Platform	Yes	No	Yes	Yes (Using VN)
Admin & Mobile App Access	Yes	Yes	Yes	Yes
CRM Integration	Yes	Yes	Yes	Yes (Using VN)

## Cloud Telephony (Unlimited Channels) API Plans:

Plan	IVR API Nano	IVR API Startup	IVR API Basic	IVR API Advanced
Validity	75 Days	5 Months	11 Months	11 Months
Rent	₹ 3,000.00	₹ 4,999.00	₹ 10,499.00	₹ 10,499.00
Balance	₹ 2,555.00	₹ 5,000.00	₹ 9,500.00	₹ 39,000.00
Channels	Unlimited	Unlimited	Unlimited	Unlimited
Call Pulse	60 Seconds	60 Seconds	60 Seconds	60 Seconds
Local & STD Call Rate per Min/Leg	₹ 0.50	₹ 0.48	₹ 0.46	₹ 0.44
Virtual Number(s)	1	1	2	10
Agents	2	4	8	Unlimited
Pro Licenses	1	1	1	1
Total	₹ 5,555.00	₹ 9,999.00	₹ 19,999.00	₹ 49,499.00
GST @18%	₹ 999.90	₹ 1,799.82	₹ 3,599.82	₹ 8,909.82
<b>Amount</b>	<b>₹ 6,555</b>	<b>₹ 11,799</b>	<b>₹ 23,599</b>	<b>₹ 58,409</b>

\*Effective from July 1st 2022

\* Credits can be used for Calls, SMSs, DIDs & Apps

\*1 SMS Credits = Rs.0.28/-

\*1 Virtual Number = Rs.6000/Year

\*Extra Agent: Rs.200/month or Rs.1,200/- per month for unlimited agents

\*Extra Pro Licence: Rs.350/Pro Login/Month. Pro Licence User can use Web/Android/iOS apps simultaneously.

\*Extra Web Licence: Rs.200/Web Login/Month. Web License User can only use Web interface.

\*Speech-to-Text (Audio Transcription) Rs.5/Minute.

\*Text-to-Speech: Standard Rs.1/Minute. Neural Rs.3/Minute.

## Cloud Telephony (Unlimited Agents) Plans:

Plan	IVR Basic	IVR Advanced	IVR Enterprise	IVR Large Enterprise	IVR XL Enterprise	IVR XXL Enterprise
Rent per Month	₹ 1,499.00	₹ 2,999.00	₹ 4,999.00	₹ 8,999.00	₹ 15,999.00	₹ 29,999.00
Validity	12 Months	12 Months	12 Months	12 Months	12 Months	12 Months
Free Credits	1,000	3,600	6,600	12,600	25,400	55,000
Channels	4	20	20	20	20	20
Departments	20	25	20	10	10	10
Agents	70	80	70	20	20	20
Post Local & STD Call Rate per Minute	₹ 1.00	₹ 0.80	₹ 0.76	₹ 0.72	₹ 0.64	₹ 0.60
In-built CRM	Yes	Yes	Yes	Yes	Yes	Yes
Pro Licences	1	3	5	5	5	5
Rent per Annum	₹ 17,988.00	₹ 35,988.00	₹ 59,988.00	₹ 1,07,988.00	₹ 1,91,988.00	₹ 3,59,988.00
GST @18%	₹ 3,237.84	₹ 6,477.84	₹ 10,797.84	₹ 19,437.84	₹ 34,557.84	₹ 64,797.84
<b>Amount</b>	<b>₹ 21,226</b>	<b>₹ 42,466</b>	<b>₹ 70,786</b>	<b>₹ 1,27,426</b>	<b>₹ 2,26,546</b>	<b>₹ 4,24,786</b>

\*Effective from July 1st 2022

\*Outbound calls are allowed to incoming numbers

\*Call APIs will not work in the above plans

\*Free Credits can be used for Calls & SMSs

\*1 SMS Credits = Rs.0.28/-

## Cloud Telephony (IVRS) - Unlimited Incoming Calls Plans (I/c Free & O/g @ Rs.0.50/- per min)

Plan	IVR 1CH - UL	IVR 2CH - UL	IVR 3CH - UL	IVR 4CH - UL	IVR 5CH - UL
Rent per Month	₹ 1,500	₹ 3,000	₹ 4,500	₹ 6,000	₹ 7,500
Validity	1 Year	1 Year	1 Year	1 Year	1 Year
Incoming Calls	*Unlimited	*Unlimited	*Unlimited	*Unlimited	*Unlimited
Local & STD Outgoing Call Charge per Minute	₹ 0.50	₹ 0.50	₹ 0.50	₹ 0.50	₹ 0.50
Channels	1	2	3	4	5
Agents	5	10	20	25	25
Department	3	6	10	10	10
Pro Licences	1	1	1	1	1
Rent per Year	₹ 18,000	₹ 36,000	₹ 54,000	₹ 72,000	₹ 90,000
GST @18%	₹ 3,240	₹ 6,480	₹ 9,720	₹ 12,960	₹ 16,200
<b>Amount</b>	<b>₹ 21,240</b>	<b>₹ 42,480</b>	<b>₹ 63,720</b>	<b>₹ 84,960</b>	<b>₹ 1,06,200</b>

\*-Unlimited incoming calls contain FUP: 8,000 Mins/Month/Channel

- Outgoing call involves dialling two numbers. It is charged per Min per Number individually.
- API's will not work in this plan

## Cloud Telephony (IVRS) - Unlimited Incoming & Outgoing Calls Plans

Plan	IVR 1CH - UL	IVR 2CH - UL	IVR 3CH - UL	IVR 4CH - UL	IVR 5CH - UL
Rent per Month	₹ 2,500	₹ 5,000	₹ 7,500	₹ 10,000	₹ 12,500
Validity	1 Year	1 Year	1 Year	1 Year	1 Year
Incoming & Outgoing Calls	*Unlimited	*Unlimited	*Unlimited	*Unlimited	*Unlimited
Channels	1	2	3	4	5
Users	5	10	20	25	25
Department	3	6	10	10	10
Pro Licences	1	1	1	1	1
Rent per Year	₹ 30,000	₹ 60,000	₹ 90,000	₹ 1,20,000	₹ 1,50,000
GST @18%	₹ 5,400	₹ 10,800	₹ 16,200	₹ 21,600	₹ 27,000
<b>Amount</b>	<b>₹ 35,400</b>	<b>₹ 70,800</b>	<b>₹ 1,06,200</b>	<b>₹ 1,41,600</b>	<b>₹ 1,77,000</b>

\*Unlimited calls (both In & out) contain FUP: 10,000 Minutes/Month/Channel

\*API's will not work in this plan



## Toll-Free 1800 + IVR Plans:

Plan	Toll Free Startup	Toll Free Basic	Toll Free Advanced	Toll Free Enterprise	Toll Free Enterprise	Toll Free Large Enterprise	Toll Free XL Enterprise
Rent per Month	₹ 1,854.00	₹ 2,105.00	₹ 2,605.00	₹ 3,955.00	₹ 6,455.00	₹ 8,655.00	₹ 11,955.00
Validity	1 Year	1 Year	1 Year	1 Year	1 Year	1 Year	1 Year
Free Incoming Minutes/Month	0	1000	1000	1000	3000	5000	8000
Post Incoming Call Local & STD Rate/Min	₹ 2.90	₹ 2.70	₹ 2.10	₹ 1.70	₹ 2.00	₹ 1.85	₹ 1.70
Local & STD Outgoing Call Rate per Minute/Leg	₹ 0.46	₹ 0.46	₹ 0.44	₹ 0.44	₹ 0.42	₹ 0.42	₹ 0.40
Agents	8	8	8	8	8	8	8
Rent per Annum	₹ 22,248.00	₹ 25,260.00	₹ 31,260.00	₹ 47,460.00	₹ 77,460.00	₹ 1,03,860.00	₹ 1,43,460.00
GST @18%	₹ 4,004.64	₹ 4,546.80	₹ 5,626.80	₹ 8,542.80	₹ 13,942.80	₹ 18,694.80	₹ 25,822.80
<b>Amount</b>	<b>₹ 26,253</b>	<b>₹ 29,807</b>	<b>₹ 36,887</b>	<b>₹ 56,003</b>	<b>₹ 91,403</b>	<b>₹ 1,22,555</b>	<b>₹ 1,69,283</b>

\*Effective from December 1st 2022

\*Outbound calls shall be made from Virtual Number

## Add-ons for Unlimited Agents Plan:

ADDITIONAL RESOURCES	RATE PER YEAR
Agent	₹ 2,400
Department	₹ 3,600
Pro Licence	₹ 4,200
Virtual Number	₹ 7,800
Channel	₹ 3,600

## FEATURES:

Virtual number	After call SMS	Mobile log tracking
Toll free option	Admin panel	Followups
IVRS	User panel	In-built CRM
Call routing	Contact management	Click to Call/Outgoing calls
Parallel dialling	API	Call Conference
Call recording	After call webhook	Remarketing on SMS
Call forwarding	CRM Integration	Remarketing on Facebook
Voicemail	Zapier Integration	Remarketing on Google
After office handling	Outbound Dial	Daily email report
Weekend IVR	Call back intelligence	Daily SMS report
Holiday mapping	Number port out	Call report
Location based IVR	Online IVR designing (Simple)	Lost calls data
Contact based IVR	Online IVR designing (Advance)	MIS report
List Based IVR	Dashboard	24X7 Support
Day based IVR	Access call logs	Account manager
Time based IVR	Access detail logs	Knowledgebase access
Sticky agent	Call filters	Online training
Live call info notification	Call notes	Extension number for users
Extension number for departments	Telegram Integration	Call Notes

\*Effective from March 20th 2021





FEATURES	SALESQUARED	OZONETEL	AIRTEL IQ	EXOTEL	MYOPERATOR	KNOWLARITY
LIVE CALL MONITORING	YES	YES	YES	YES	YES	YES
CALL TRANSFER	YES	YES	YES	YES ₹	YES ₹	YES ₹
MOBILE TELE-CALLING (ANDROID & iOS)	YES	NO	NO	NO	NO	NO
PREVIEW DIALER	YES	YES	NO	NO	NO	NO
VOICE BOT (AI)	NO	YES	NO	NO	NO	NO
MISSED CALL SERVICE	YES	YES	NO	YES	YES	YES
ANDROID APP	YES	YES	YES	NO	YES	YES
iOS APP	YES	YES	YES	NO	YES	YES
CRM INTEGRATIONS	YES	YES	YES	YES	YES	YES
CLICK TO CALL	YES	YES	YES	YES	NO	YES
SMS INTEGRATION	YES	YES	YES	YES	YES	YES
IVR RECOGNITION (AI)	NO	NO	YES	NO	NO	NO
CALL CONFERENCE	YES	YES	YES	NO	NO	YES
STICKY AGENT	YES	YES	YES	YES	YES	YES
CALL NOTIFICATIONS (APP & WEB)	YES	YES	YES	ONLY WEB	YES	YES
TEXT TO SPEECH	YES	YES	YES	YES	YES	YES
MANUAL DIALER	YES	YES	YES	YES	YES	YES
VOICE MAIL	YES	YES	YES	YES	YES	YES

FEATURES	SALESQUARED	OZONETEL	AIRTEL IQ	EXOTEL	MYOPERATOR	KNOWLARITY
RING ALL	YES	YES	YES	YES	YES	NO
CONTACT MANAGEMENT	YES	NO	NO	NO	NO	NO
SCHEDULED EMAIL & SMS REPORT	YES	YES	YES	YES	YES	YES
DATA SECURITY (SSL)	YES	YES	YES	YES	YES	YES
SUPPORT VIA PHONE, EMAIL & CHAT	YES	YES	YES	YES	YES	YES
SERVER UPTIME	99.90	99.90	99.99	99.90	99.0	99.0
PLAY STORE RATING	<u>3.8</u>	NO APP	NO APP	NO APP	<u>3.8</u>	<u>2.6</u>
CAPTERRA RATING	<u>4.2</u>	-	-	<u>4.3</u>	<u>4.3</u>	<u>3.8</u>
TRUST PILOT RATING	<u>4.5</u>	<u>0</u>	-	-	<u>4.2</u>	<u>3.2</u>
TOTAL	33/36	32/36	28/36	25/36	27/36	25/36

- The data mentioned here was last updated on 10th July 2022.
- The data published here is solely to bring awareness to the companies requesting [SalesSquared.io](https://SalesSquared.io).
- The data may vary time-to-time. Please check the official websites of the mentioned companies for precise information.

# Product Reviews: <https://www.trustpilot.com/review/salesquared.io>



## Salesquared

Reviews 19 • Excellent



4.5 ⓘ



Ramesh Janumpally

1 review



May 14, 2020

### Text Messages and Voice messages...

Text Messages and Voice messages services are excellent and responding very quickly to the complaints of customers.

Useful Share



Sunita Panda

1 review IN



May 7, 2020

### I was assigned a task to get a good IVR...

I was assigned a task to get a good IVR and CRM Portal where we can track the daily calls, voice record and different types of reports. I got the contact from one of my friends. We used the trial version where the support from the team was on time and quick for any issue resolution. I found the software to be very handy, efficient and easy to use. This has many services which we have not yet used. Overall we had a great experience.

Useful Share



Santosh Kumar Tata

1 review



May 14, 2020

### Very good service

Have been a satisfied customer since 3 years. The team is very good and responsive. Pricing is reasonable. Will definitely recommend to peers. Undoubtedly the best. I wish them good luck in all their future endeavors.

Useful Share



Srinivas Kamma

1 review IN



May 20, 2020

### Using SaleSquared for more than 9...

Using SaleSquared for more than 9 months. I've got their reference from google. We've sent more than 5 lakh voice calls and messages. Our company is extremely happy with the service. They offer multiple services, yet to try many of them. The support team is responsive and trustable.

Useful Share

