



# What is Salesquared?

Salesquared is a sales, marketing & business communication CRM. Our platform offers IVR Services, Android Telemarketing, Bulk sms & Voice campaigns, Email marketing, Drip Marketing & Sales CRM. Our cloud based solutions are robust, scalable and priced based on the usage.

Since 2010, we've been providing the highest quality IVR, Bulk & Voice Sms, digital marketing services to businesses and organisations around India. We offer a comprehensive suite of sales & marketing solutions that help businesses to progress.

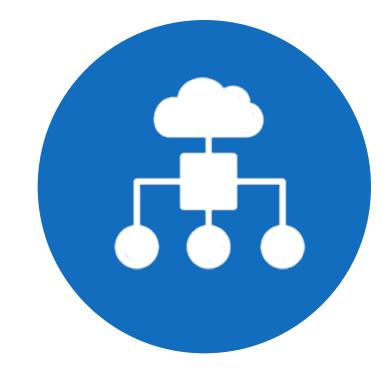
We make efforts to have our clients satisfied with the customer-centered approach and with our new-age technology services. Our primary strategy is to focus on the company's existing clients to get repeated business through them. Their satisfaction is the best recommendation for our products.

## Why choose Salesquared?



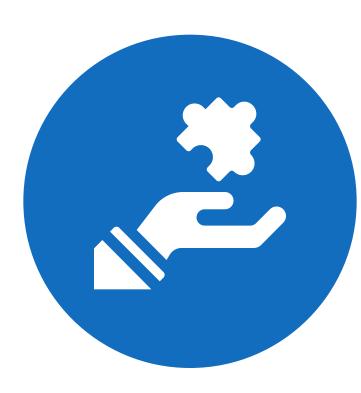
#### Highly Scalable

Our highly scalable interface allows to create instant campaigns using web-based platform & handles high volumes of users & content.



#### **Robust Platform**

Cloud-based, robust & automated solution in a single affordable package



#### **Integrated Services**

Salesquared Integrated Services offers the most advanced end-to-end solution for business needs



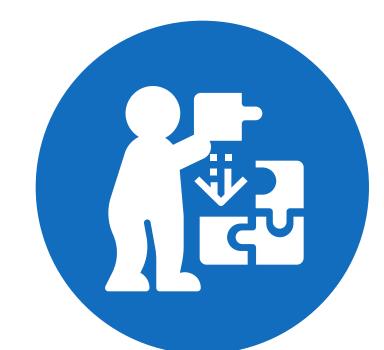
#### **Affordable Plans**

Flexible pricing available that includes on demand, monthly, and yearly pricing for your business



#### **Easy Customisation**

Easy to Customize for all Industries and business needs.



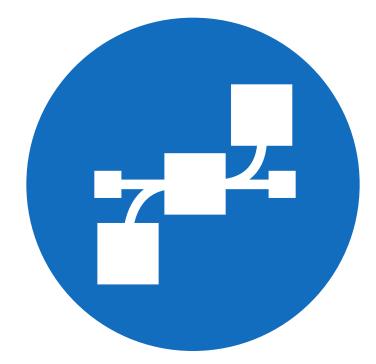
#### Multiple Integrations

Salesquared easily integrates with all leading CRM Softwares.



#### **Easy of Use**

Deploy with just a few clicks to grow and manage your business



### Multiple Operator Colloboration

Equipped with multiple Operators and gateway infrastructure

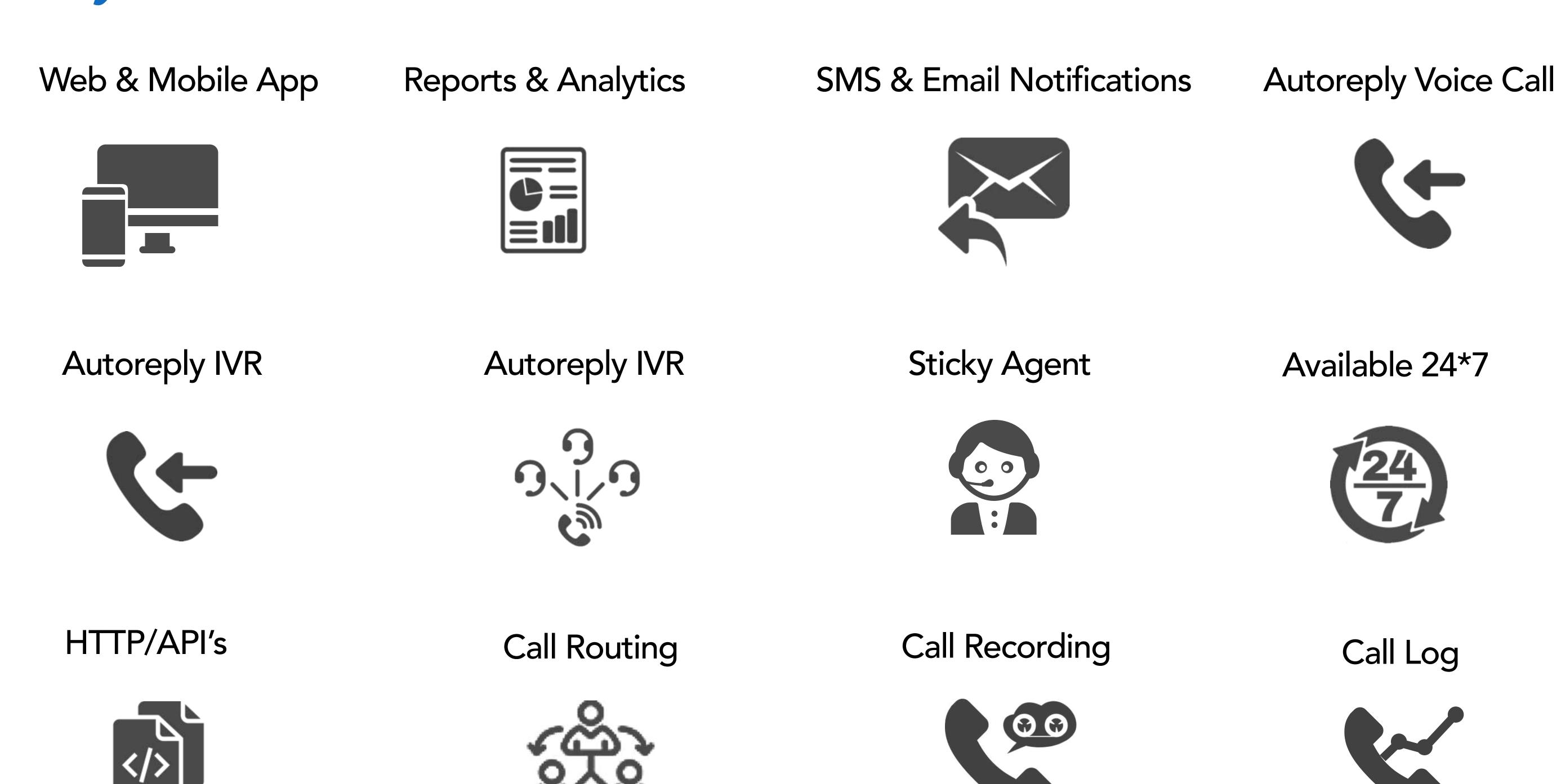


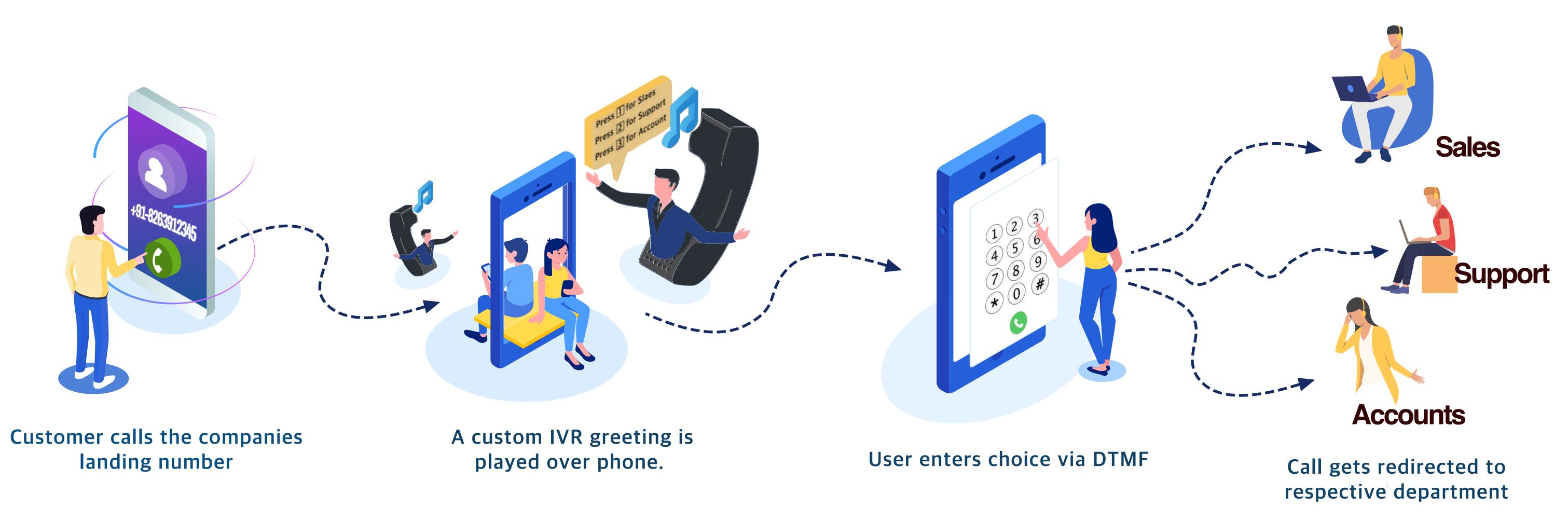
# Cloud Telephony (IVR) Solutions

Interactive voice response (IVR) is an automated bot that answers your phone call, asks you the questions based on your enquires and you respond to it using your keypad.

Ex: Welcome to Salesquared. Press 1 for sales, press 2 for support.

### Key Features.!







## Sales CRM

Sales CRM is the most effective integrated platform, which allows you to capture and measure leads from various marketing campaigns, and helps to manage, follow up with leads in one place.

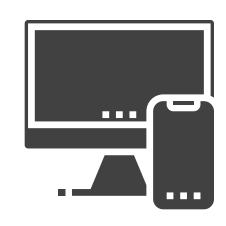
### Key Features.!

Web & Mobile App

Reports & Analytics

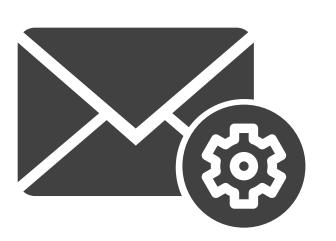
**SMS & Email Notifications** 

**Email Integration** 







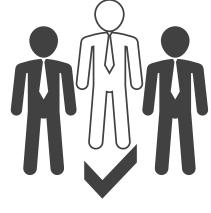


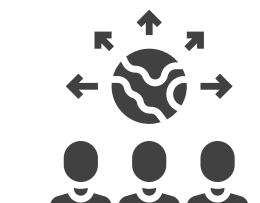
Lead Qualification

Lead Distribution

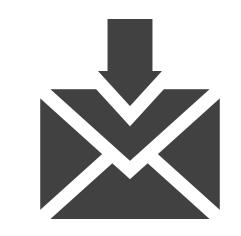
Meeting Sheduling

Conversations Inbox









Tasks & Reminders

Sales Tracking

Call Recording

Call Log







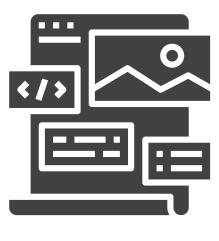


**Email Templates & Document** 

Cloud-Based Service

**CRM** Integration

**Data Security** 













## Smart Attendance Solutions

Smart attendance is positioned more as an HRMS rather than an attendance app. It gives managers detailed information on aspects such as employee check-in time, leave balance, late arrival, overtime, etc. Location tracking is via the app and it is possible for managers to view location log and distance travelled by employees. Attendance app is supported by multiple technologies such as face-recognition, geofencing.

## Key Features.!

**Location Tracking** 



Turn-By-Turn Navigation



Instant Messaging



Work-flow.!

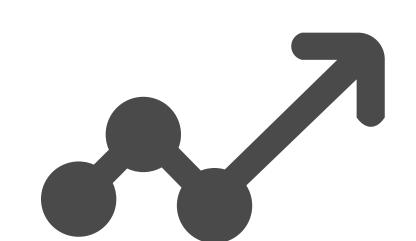
Attendance Management



Customer Address Management



**Activity Report Logging** 



Dashboard & Insights

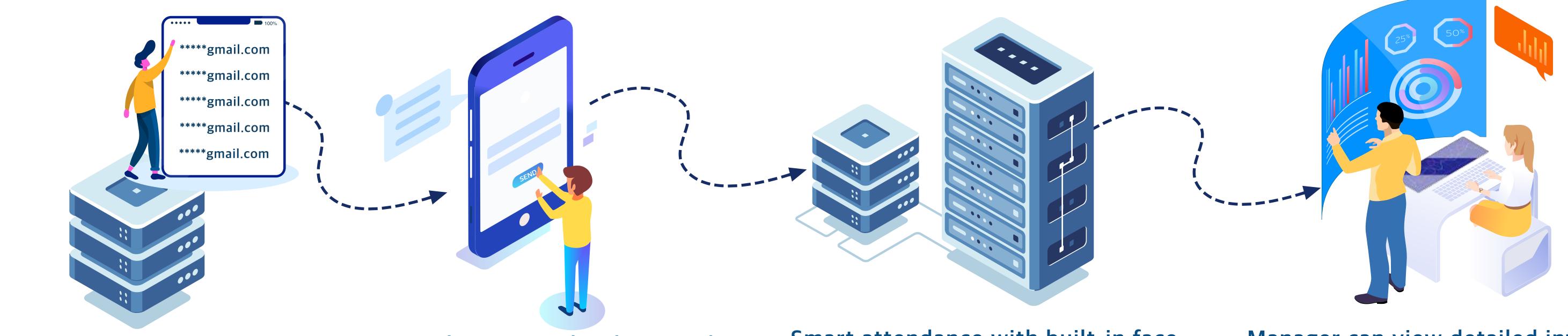


Collaborate with Team Members



Offline Mode





User login to android app and will do clock in & out from anywhere using their mobile

Smart attendance with built-in face recognition & GPS ensures the right employee is at the right place to work.

Manager can view detailed information on aspects such as employee check-in time, leave balance, late arrival, overtime, etc



Admin/manager will add users

to smart attendance app

# Android Based Telecalling

Salesquared offers Android-based telecalling solution specially designed for Telecallers. The app enables agents to dial more numbers than the manual dialing methods with an increase of 70% calls they usually make. It is a non-conventional approach that eliminates the need for "Telecallers" to be physically present in the office. It is pre-integrated with web & mobile CRM for hassle-free operations.

## Key Features.!

Web & Mobile App



Call Log

Integrated Sales CRM









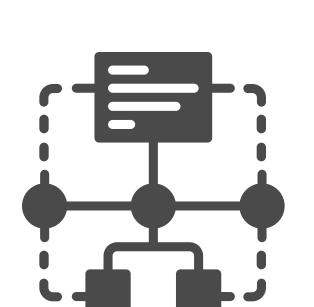
Campaign Management



Automatic Number Allocation



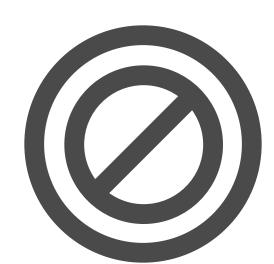
Robust Architecture







DND Management



Custom Disposition



Call Back Reminders



Export to Excel & CSV







Admin uploads .csv data file & allocate campaigns to the agent.

Agent logs into the Salesquared mobile app with the credentials & accesses the campaigns.

The server automatically assigns phone numbers randomly.

Agent dials the contact over the GSM call and uploads the call disposition.

Call log gets synced with the server and allocates next number.

MIS reports & dashboard are available for analysis & monitoring.



# Cloud Based Telecalling

Salesquared offers Cloud-based (virtual number) telecalling solution specially designed for Telecallers. The app enables agents to dial more numbers than the manual dialing methods with an increase of 70% calls they usually make. It is a non-conventional approach that eliminates the need for "Telecallers" to be physically present in the office. It is pre-integrated with web & mobile CRM for hassle-free operations.

### Key Features.!

Web & Mobile App



Reports & Analytics



Call Log



Call Recording



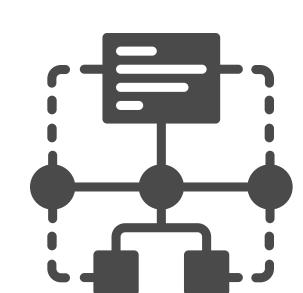
Campaign Management



Automatic Number Allocation



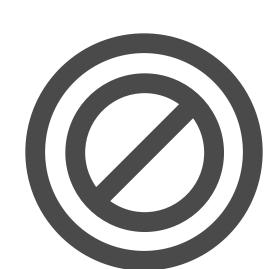
Robust Architecture



Campaign Scheduling



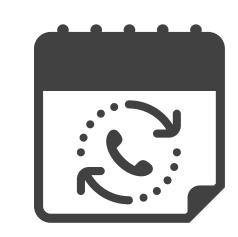
**DND Management** 



**Custom Disposition** 



Call Back Reminders



Export to Excel & CSV



### Work-flow.!



Admin uploads .csv data file & allocate campaigns to the agent.

Agent logs into the Salesquared mobile app with the credentials & accesses the campaigns.

The server automatically assigns phone numbers randomly.

Agent dials the contact over the virtual number and uploads the call disposition.

Call log gets synced with the server and allocates next number.

MIS reports & dashboard are available for analysis & monitoring.



# Voice SMS (OBD)

Voice SMS Service / Broadcasting / OutBound Dialer (OBD) is a widely-used communication platform to reach a large audience over the phone.

You can use Voice broadcasting service for sending notifications, alerts, offers, announcements, surveys and more. You can either record the voice and upload it in the portal or our text to speech engine converts your desired text to an audio file.

### Key Features.!

Web & Mobile App

Reports & Analytics

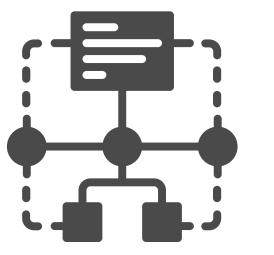
SMS & Email Notifications

Call Flow Designer









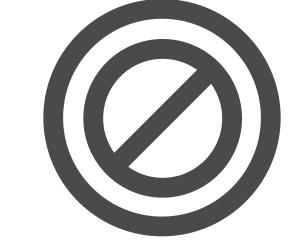
OBD Campaign Management Campaign Scheduling

DND Management

Capture User Input through DTMF









API's

Sales CRM Integration

Call Recording

Call Log









Intelligent dialler

**Cloud-Based Service** 

Available 24\*7

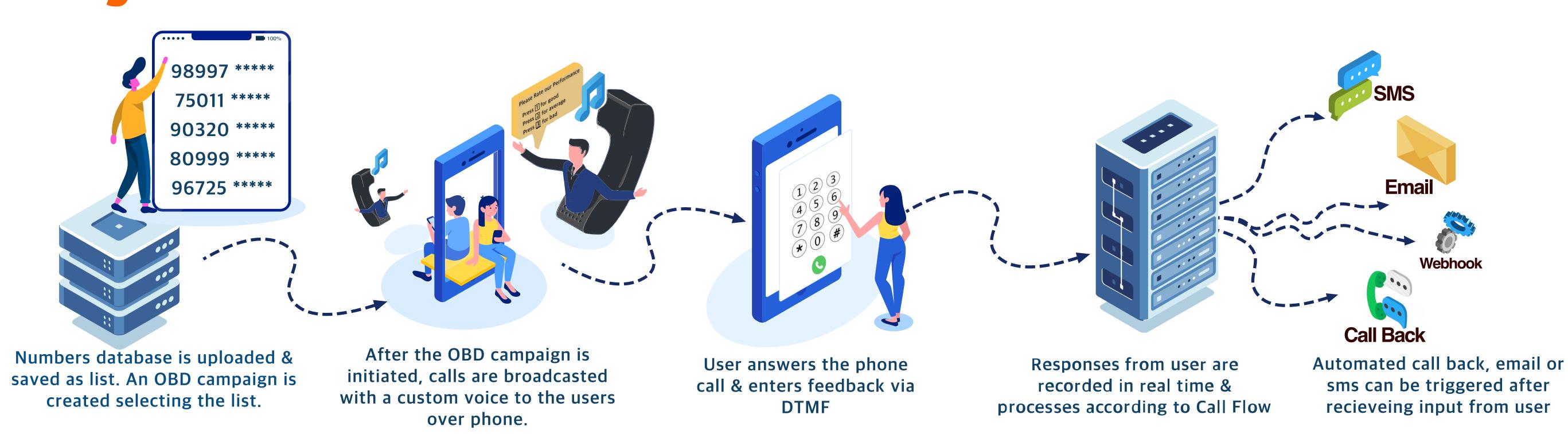
Data Security













## Bulk SMS Service

Bulk SMS Services are best way of promoting business and engaging with customers. Transactional SMS route is used to send OTP's, alerts, notifications, updates to the registered users 24/7. Promotional SMS is used to promote your businesses to new and existing customers & sent between 9am – 9pm to non-DND numbers.

### Key Features.!

Web & Mobile App

Reports & Analytics

Multiple Routes

Contact Management







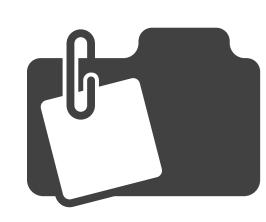


Attachment files to SMS

Use your Brand Name

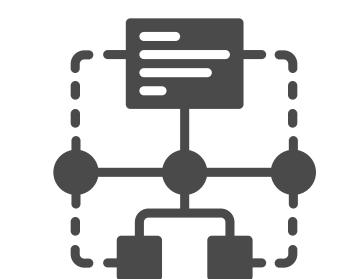
**SMS Scheduling** 

Call Flow Designer









API's

**SMS** Templates

Regional Language Support

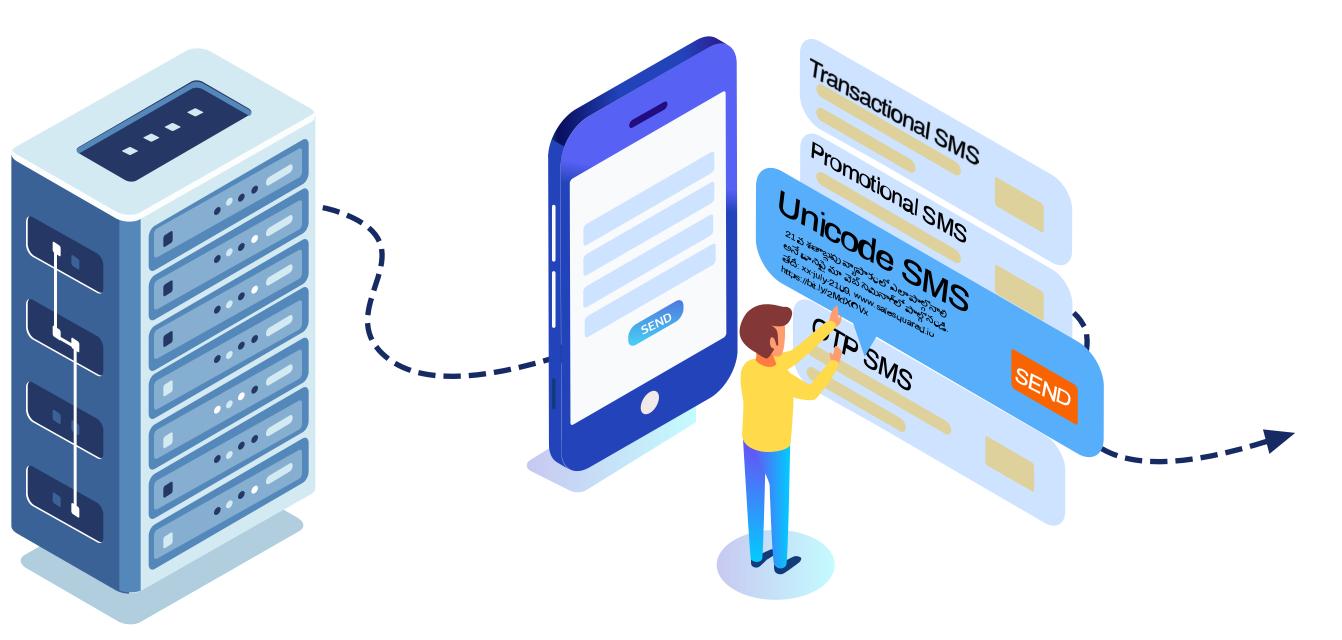
**Excel Plugin Support** 





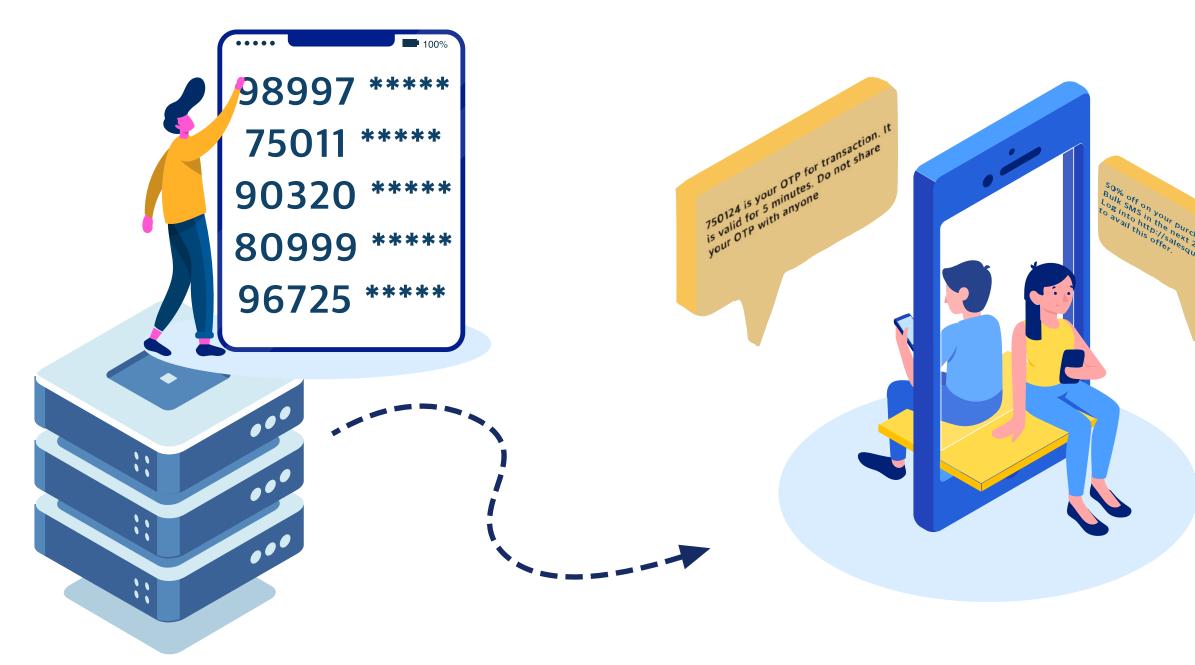








Selects the type of SMS that is right for your business like promotional, transactional, OTP, Unicode



Sms are sent out to the numbers from the database provided by the user

customers recieve Sms sent from our server

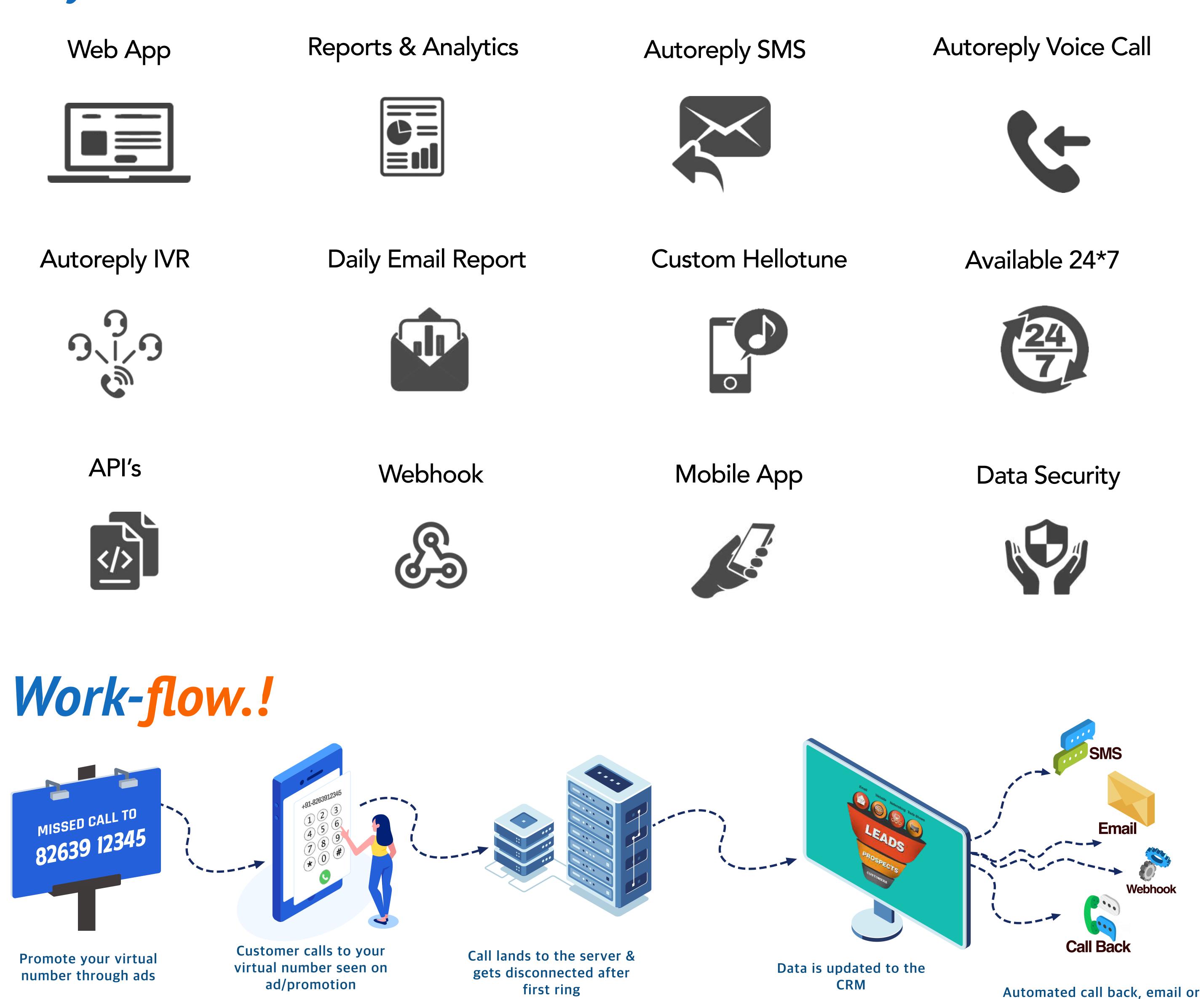


## Missed Call Service

Missed call service is widely-used communication platform to create Feedback, Voting, Lead generation, Customer verification through a Missed Call from the users phone.

The caller rings the published phone number which will be redirected to a virtual number integrated to the server, it immediately disconnects the call after the first ring. The auto-reply SMS/Email, Webhooks & Push Notifications can be configured to automate the process.

### Key Features.!



sms can be triggered when call

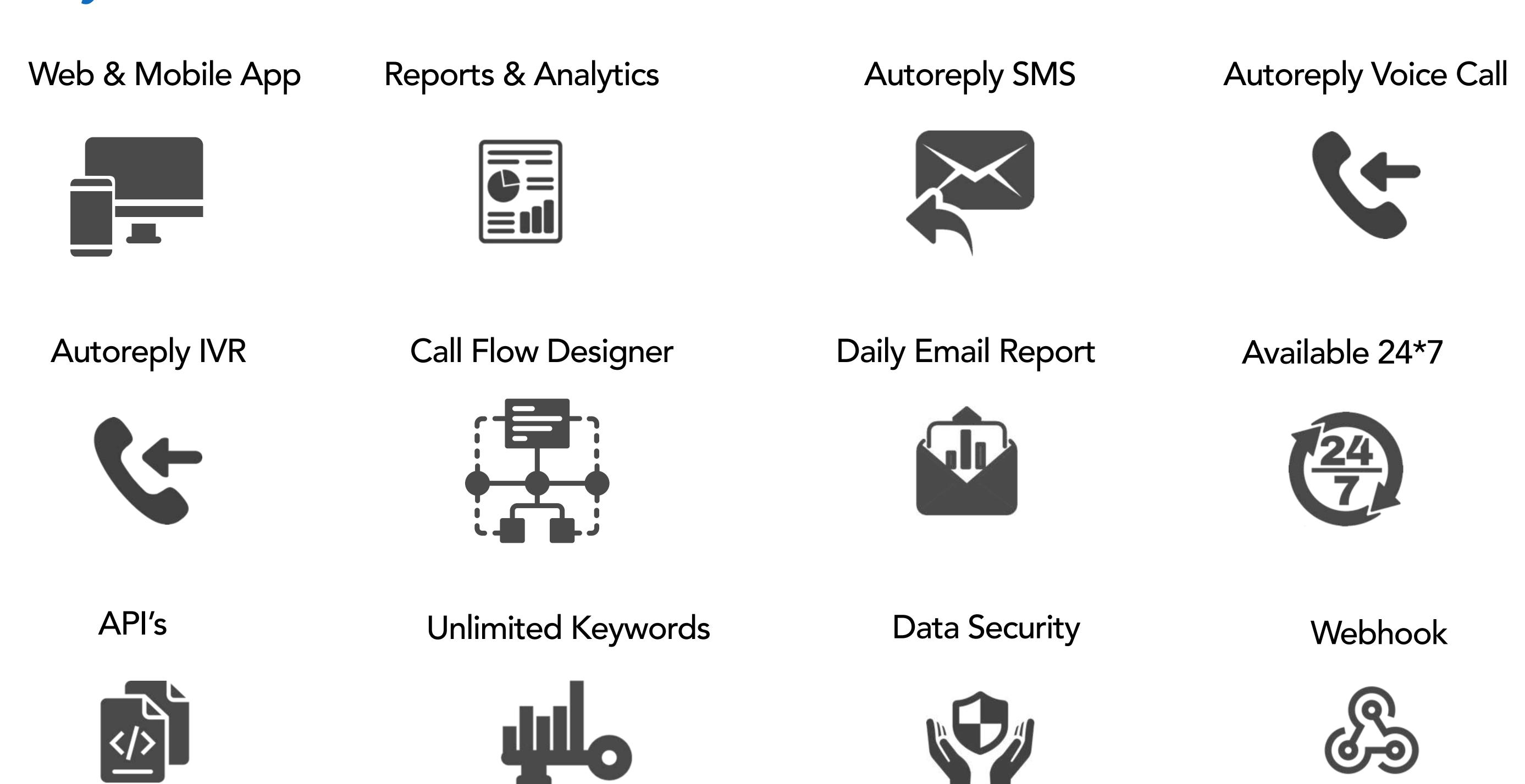
lands on virtual number

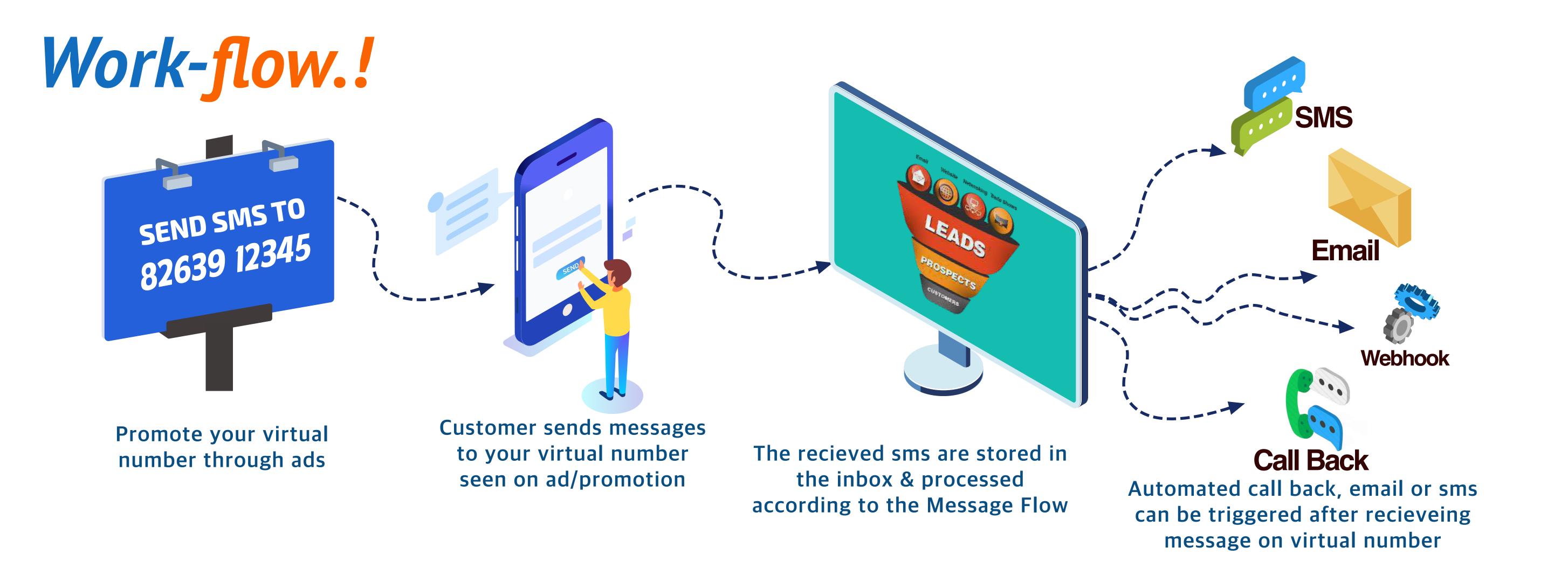


# Long Code Service

Long Code SMS refers to a standard 10-digit dedicated phone number that enables a business to receive SMS text messages from anywhere in the world.

### Key Features.!





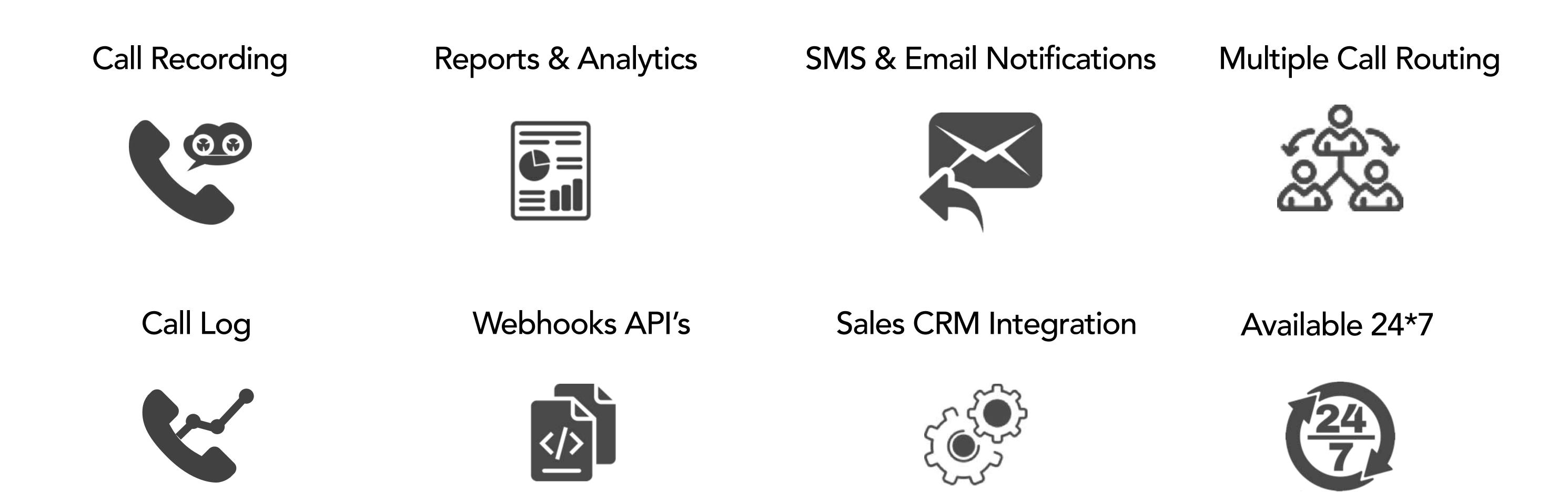


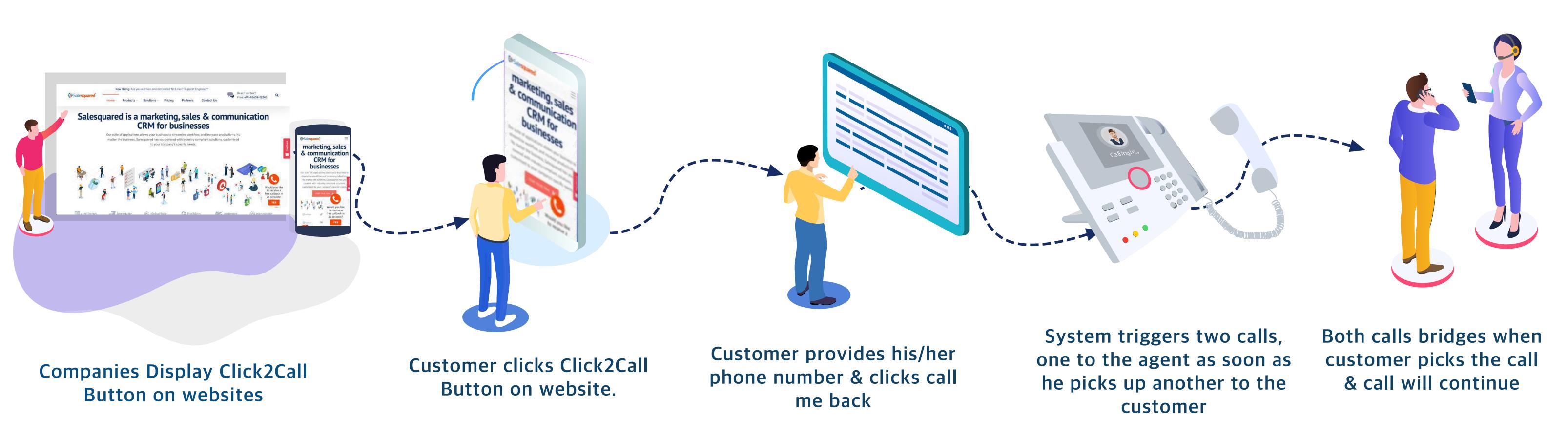
## Click2 Call Solutions

Click to call, is a type of digital communication in which a person clicks a button to be connected with another individual in real-time by dropping his phone number on the company website/app, without either of them dialing the number.

Click to call allows converting web traffic into phone calls. As a method of initiating customer contact, it's a great way to overcome psychological barriers to sales. It is a great way to passively generate leads you never knew you were missing.

## Key Features.!



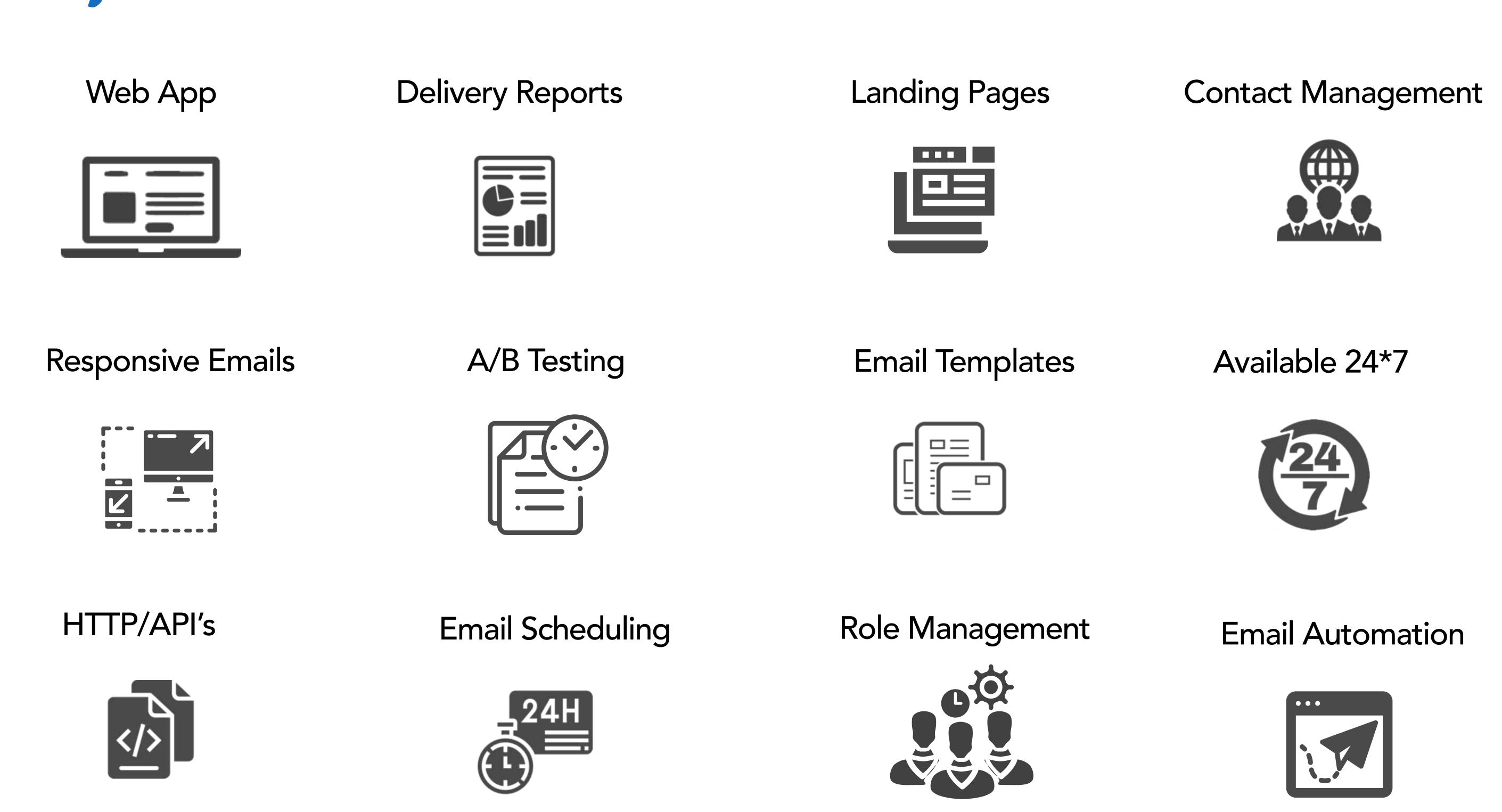


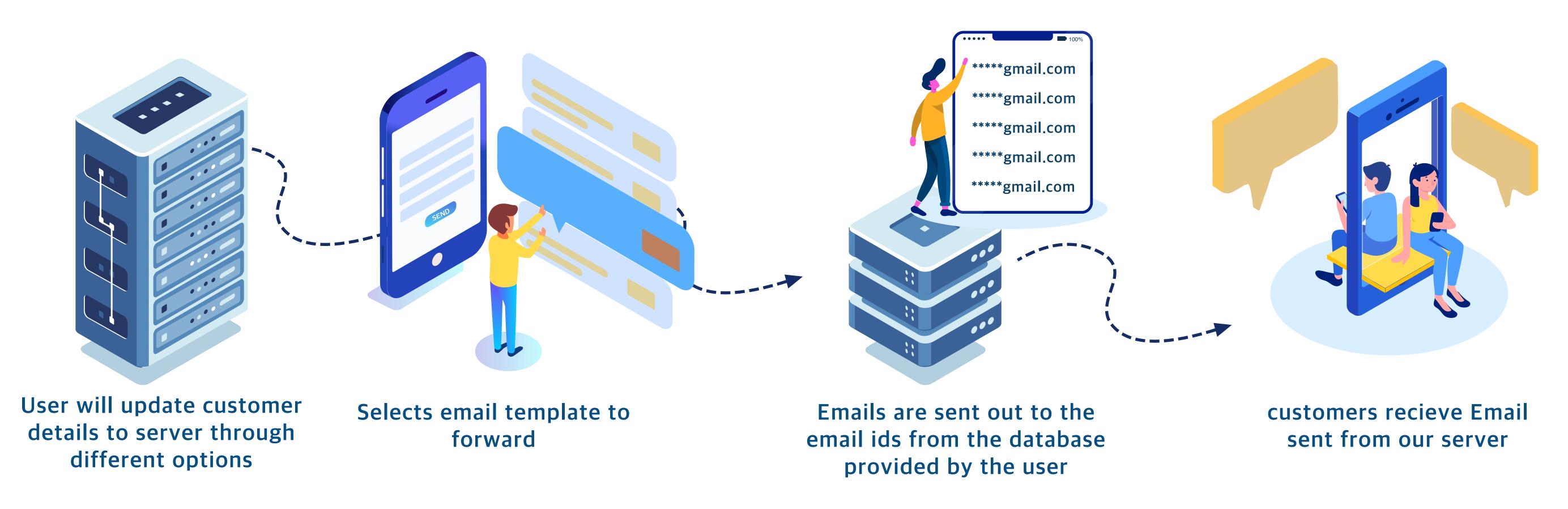


# Email Marketing Solutions

Email marketing is the highly effective digital marketing strategy of sending emails to prospects and customers and helps you interact with your audience to promote your brand and increase sales. You can do a lot of things with emails, like sell products, share some news, or tell a story.

## Key Features.!







# What our customers say.!

Salesquared presents simple interface, well-thought-out functions and holds powerful technology behind. Above all, it is delivered and supported by an excellent team.

Chetan S Krishna

Chief Executive Officer fastruck.in











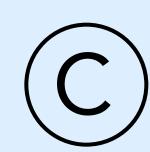








Salesquared is a part of Krishnas Digital Technologies and Soft Labs Pvt. Ltd., a reputed Vijayawada based mobile & web application developement company with the presence across all the major cities.



### Krishnas Digital Technologies and Soft Labs Pvt. Ltd.



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